

Wayne County Industrial Development Agency
Regular Meeting – June 22, 2022
MINUTES

A regular meeting of the Wayne County Industrial Development Agency (WCIDA) was called to order by Chairman Scott Johnson, at 9:00 a.m. at 9 Pearl Street, Lyons, Second Floor Conference Room. The meeting was held in person at 9 Pearl St. Lyons, NY and also via Zoom, as allowed by Executive Order, extended to July 15, 2022. Meeting was live on YouTube and recorded.

Members present in-person were Chairman Scott Johnson, Vice-Chairman Phil Eygnor and members Jeannie Brockmyre and Kaye Stone-Gansz – Secretary (arriving at 9:05 a.m). Joining via Zoom were Treasurer Julie DiLella, Pamela Heald and Robert DeBadts (joining at 9:10). Also present were staff members Brian Pincelli, CEO; Jamie Corteville, CFO; Ariel Cardiel, Economic Development Specialist, and Deb Hall, Assistant Secretary.

Minutes from the May 25, 2022 board meeting were presented for approval as a motion by Mr. Eygnor with a second by Ms. Heald. Minutes were accepted with unanimous approval.

Ms. Corteville reported on the financial account balances. She is finalizing the change in signatories as approved at the last meeting. Mr. Pincelli commented that the agency is always looking for ways to utilize available funds in the community albeit following the guidelines of allowable and restricted uses included no loans but can do investment in real estate.

Mr. Pincelli updated the board that 1000 Silver Hill had been sold, and that the tenant, IEC Electronics, had been acquired by Creation Technologies, a global manufacturing services provider. The new owner of 1000 Silver Hill will assume the IDA PILOT benefits, with Creation Technologies fulfilling job requirements.

Mr. Pincelli also reported that the Optimax expansion and associated PILOT are pending a closing date, with plans for an additional 65,000 sf additional space already planned. Site work has begun on phase 1 of expansion. The Town of Ontario and the IDA are continuing efforts to extend road and other infrastructure west from Timothy Lane to County Line Rd, opening up the west side of park for development. Traffic is a concern for the town and park tenants and this road would provide other means of egress. This board has committed funds to engineering of the infrastructure.

Mr. Pincelli also reported that shovel ready sites is a priority for the state, with a \$200< commitment in this year's budget. It will be a 3-phase program: studies, engineering/design, and investments. Shovel ready sites, and leasable manufacturing space are in high demand. The availability of 100 Dunn Rd in Lyons (formerly Lyons Logistics) was discussed. The Economic Development staff are preparing an RFP to review industrial business parks in the county in preparation to leverage NYS funds. This work, along with the previously completed OMID Strategic Plan will guide efforts to increase the availability of shovel ready, developable sites across the County.

The Board discussed the Silgan canning line closing in Lyons and efforts to attract a business to the Lyons industrial park. Conversations are continuing with Norfolk Southern on reactivating the rail line that runs adjacent to the park, south from Lyons to Geneva.

Ms. Hall mentioned the IDA promotional sponsorship and support of the Pitch competition. Radio, billboards, newspaper and online marketing will begin in July. Schools and 4-H clubs have been

notified of the new student pitch competition. The Agency is making an effort to encourage students throughout the county.

The next WCIDA Board Meeting was set for July 27, 2022 at 9:00 am. Hearing no other business, Mr. Johnson called for a motion to adjourn, which was made by Ms. Heald, with a second from Mr. Eynor. Meeting adjourned at 9:20 a.m.

Respectfully submitted,

A handwritten signature in black ink that reads "Deborah Hall". The signature is written in a cursive style with a large initial "D".

Deborah Hall, Assistant Secretary